

# Patrick Lencioni

BEST-SELLING AUTHOR  
INTERNATIONAL SPEAKER  
THOUGHT-LEADER

One of the  
**TOP 5 BUSINESS SPEAKERS  
IN AMERICA**

*According to the Wall Street Journal*

Patrick Lencioni is the pioneer of the organizational health movement and one of the world's foremost experts on leadership and teamwork. As an author, speaker, consultant and CEO of the Table Group, Pat has spent the last 20 years shaping the organizational health movement by helping leaders develop cohesive teams and engaged employees.

With his signature mix of inspiration, humor, storytelling, and no-nonsense practicality, Pat has spoken to millions of leaders at national and global conferences and is consistently the top rated keynote speaker at major

events. Whether he's addressing Fortune 500 companies, professional sports organizations, government agencies, non-profits, schools or churches, Pat's down-to-earth nature and insightful concepts are sure to resonate.

The world's foremost expert on organizational health and teamwork, Patrick's books have sold more than 6 million copies and his work has been featured in Fortune, USA TODAY, Bloomberg Businessweek, and Harvard Business Review, to name a few.

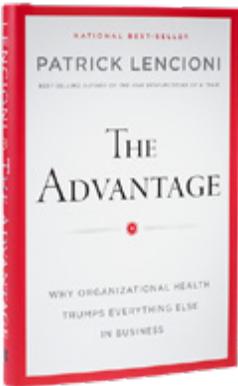


## Partial Client List:

- |                              |                    |
|------------------------------|--------------------|
| 82nd Airborne                | Hilton             |
| Blue Cross Blue Shield       | Microsoft          |
| Boys & Girls Club of America | NBA                |
| The Cheesecake Factory       | NFL                |
| Chick-fil-A                  | RE/MAX             |
| Chief Executive Magazine     | SHRM               |
| Cisco Systems                | Southwest Airlines |
| Del Monte Foods              | St. Jude's         |
| DirectTV                     | Supportworks       |
| EY                           | USAA               |
| Gartner                      | Verizon Media      |
| Global Leadership Summit     | Wells Fargo        |
| Google                       | Work Day, Inc.     |



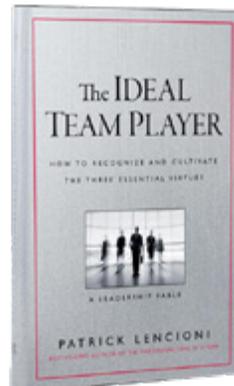
## Popular Speaking Topics:



### Organizational Health

Pat makes an overwhelming case that organizational health will surpass all other disciplines in business as the greatest opportunity for improvement and competitive advantage. Drawing on his extensive consulting experience and reaffirming many of the themes cultivated in his other best-selling books, Pat reveals the four actionable steps to achieving long-term, sustainable success. Pat claims there is an untapped gold mine sitting right beneath them. Instead of trying to become smarter, he asserts that leaders and organizations

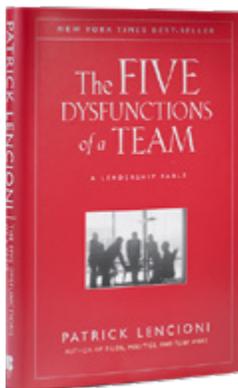
need to shift their focus to becoming healthier, allowing them to tap into the more-than-sufficient intelligence and expertise they already have. He defines a healthy organization as one with minimal politics and confusion, high degrees of morale and productivity, and low turnover among good people.



### Ideal Team Players

As a follow-up to *The Five Dysfunctions of a Team*, Pat turns his attention to the individual team-member, revealing the three indispensable virtues—humility, hunger and people smarts—that make some people better team players than others. Pat explores the power this combination yields, and illustrates how team members with these traits drastically accelerate the process of building high-performing teams. This approach has served as the basis for hiring and evaluation at his own firm for the past two decades,

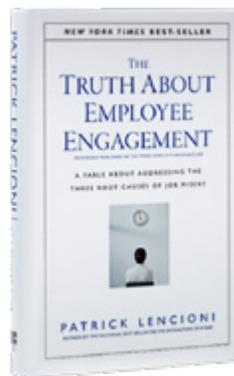
and now offers an effective method for leaders to identify and cultivate true team players in any organization. Whether you're a leader striving to bring about a culture of collaboration, a human resources professional looking to recruit real team players, or an employee who simply wants to make yourself a more valuable team-member, this talk will provide insights that can help you change your organization, or your career.



### Teamwork

According to Pat, teamwork remains the ultimate competitive advantage, both because it is so powerful and so rare. He makes the point that if you could get all the people in an organization rowing in the same direction, you could dominate any industry, in any market, against any competition, at any time. Based on his runaway best-seller, *The Five Dysfunctions of a Team*, Pat uncovers the natural human tendencies that derail teams and lead to politics and confusion in so many organizations. Audience members will walk away with

specific advice and practical tools for overcoming the dysfunctions and making their teams more functional and cohesive.



### Employee Engagement

In this talk, Pat addresses perhaps the most timeless and elusive topic related to work: job misery. Based on his book, *The Truth About Employee Engagement*, Pat delivers a message that is as revolutionary as it is shockingly simple. He dismantles the root causes of frustration and anguish at work: anonymity, irrelevance and immeasurability. In doing so, he provides managers at all levels with actionable advice about how they can bring fulfillment and meaning to

any job in any industry. Whether you're an executive looking to establish a sustainable competitive advantage around culture, a manager trying to engage and retain your people, or an employee who has almost given up on finding fulfillment in your work, this talk will prove immediately invaluable.



To request Patrick Lencioni to speak at your next event, please contact The Table Group at **925.299.9700** or via email to **[speaking@tablegroup.com](mailto:speaking@tablegroup.com)**.

*\*Patrick's messages are always customized for maximum relevance to your audience so your group leaves energized and with practical advice for immediate implementation.*